



#4

Scott Drobos & Brad Birdwell

Managing Partners
Third Law Sourcing



As managing partners of Third Law Sourcing, Scott Drobos and Brad Birdwell lead the company in providing risk-free strategic sourcing and procurement consulting services, paid for through savings their clients agree they realized. Continuing to grow through the economic downturn, Third Law Sourcing achieved a 220 percent compound annual growth rate over the last three years. Drobos & Birdwell take pride in the jobs they created and saved since founding Third Law Sourcing in 2005, by driving hundreds of millions in hard-dollar savings for clients. As entrepreneurs, their philosophy is that success requires closing the “priority gap” of their clients. They say, “We are always cognizant that while providing our services to Company X may be priority No. 1 to our firm, it may be priority No. 25 to our C-level prospect until we demonstrate how it supports their primary objectives.”



#5

Dwayne Hayes

President and CEO
Exalt Integrated Technologies LLC



Dwayne Hayes, President and CEO of Exalt Integrated Technologies LLC, grew the company from a one-person Information Technology (IT) Consultancy endeavor to a 15-person Professional Consulting and Services organization of technology experts in various IT fields. Additionally, he increased the company’s revenue over 250 percent from 2007 to 2011. Exalt Integrated Technologies, LLC provides IT consulting services in four core technology disciplines - Enterprise Security, Mobile Solutions, Application Development and Infrastructure Support. Exalt Integrated Technologies, LLC recently expanded its capabilities by moving several key business processes in-house and by hiring new talent, including an Accountant, Human Resource Manager and Marketing Manager. Hayes has a fundamental belief that Exalt Integrated Technologies, LLC must be strategic in evaluating and creating alliances which will strengthen the company’s reputation. This will allow Exalt Integrated Technologies to continue to make strides and carve its niche in today’s markets leading to long term sustainability.



#6

Reggie Bradford

CEO & Founder
Vitrue, Inc.



Reggie Bradford is the CEO and Founder of Virtue, Inc., a company that has seen over 300 percent growth in the past three years alone. Virtue is currently the leading social marketing platform, offering software-as-a-service solutions to help brands and agencies harness the marketing potential of social media. Within the first eight months of 2011, Virtue more than doubled their revenues from 2010, added over 200 new clients, hired 100 new employees, and expanded internationally. The recent release of Virtue’s SRM Platform 3.0 provides marketers with the most innovative social marketing platform available to date. By recognizing early on the potential of social media, Virtue was able to become pioneers in their market. Says Bradford, “You must cultivate an environment of team, participate and free thinking to thrive in this rapidly changing space.”